Turf Conversion Measurement and Verification Protocol

Guidelines for Energy Service Companies and Water Efficiency Service Companies to Determine Water Savings of Turf Conversion Measures for Use in Performance Contracts

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Prepared by Pacific Northwest National Laboratory and Western Resource Advocates as model guidelines for the State Performance Contracting Programs of Colorado, Nevada, and New Mexico.
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### 1.0 Acronyms, Abbreviations, and Definitions

<table>
<thead>
<tr>
<th>Acronym</th>
<th>Definition</th>
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<tbody>
<tr>
<td>ASBE</td>
<td>American Society of Agricultural and Biological Engineers</td>
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<tr>
<td>CAWQuer</td>
<td>Climate Atlas Web Query (online tool and database)</td>
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<tr>
<td>Climate normal</td>
<td>Average weather conditions for a given location that is over the latest three-decade period</td>
</tr>
<tr>
<td>CoAgMet</td>
<td>Colorado Agricultural Meteorological Network</td>
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<tr>
<td>Commissioning</td>
<td>The process whereby the measure improvements made to the equipment and the control system have been verified to comply with the approved plan, and were visually inspected and evaluated for proper operation</td>
</tr>
<tr>
<td>Effective precipitation</td>
<td>The amount of rainfall that is added and stored in the soil</td>
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<td>ESCO</td>
<td>Energy service company (performance contractor)</td>
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<tr>
<td>Evapotranspiration (ET)</td>
<td>The combination of loss of water due to evaporation from soil and plant surfaces and the amount of water transpired by the plant over a given time frame</td>
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<td>Hydrozone</td>
<td>A distinct area of the landscape that receives irrigation from the same system</td>
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<td>IPMVP</td>
<td>International Performance Measurement and Verification Protocol</td>
</tr>
<tr>
<td>Irrigation efficiency</td>
<td>The percentage of irrigation water that is stored in the soil and available for use by the landscape (as compared to the total amount of water provided to the landscape)</td>
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<tr>
<td>IWMI</td>
<td>International Water Management Institute</td>
</tr>
<tr>
<td>M&amp;V</td>
<td>Measurement and verification</td>
</tr>
<tr>
<td>Measurement boundary</td>
<td>The specific landscape areas that are impacted by the WCM and monitored for water savings</td>
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<tr>
<td>Measurement frequency</td>
<td>The number of measurements to be collected over the measurement period to determine water-use savings</td>
</tr>
<tr>
<td>Measurement period</td>
<td>The time frame within which water use is monitored, defined by the irrigation season</td>
</tr>
<tr>
<td>NOAA</td>
<td>National Oceanic and Atmospheric Administration</td>
</tr>
<tr>
<td>Plant factor</td>
<td>The fraction of reference evapotranspiration required by the plant type for acceptable appearance</td>
</tr>
<tr>
<td><strong>Reference ET (ET₀)</strong></td>
<td>The loss of water from the defined vegetated surface (e.g., alfalfa grass) which serves as an evaporative index by which evapotranspiration can be predicted for a range of vegetation and surface conditions</td>
</tr>
<tr>
<td>------------------------</td>
<td>--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td><strong>Study period</strong></td>
<td>The total time frame that water use will be monitored per the contractual arrangement for the baseline and post-installation periods</td>
</tr>
<tr>
<td><strong>Sustainable landscapes</strong></td>
<td>Landscapes that foster living soils, conserve and stretch water supplies, and have an appropriate selection and installation of plant and landscape materials</td>
</tr>
<tr>
<td><strong>Water-wise landscapes</strong></td>
<td>Landscapes that focus on water conservation and are designed to address human desires while using drought-tolerant native or introduced plants</td>
</tr>
<tr>
<td><strong>WCM</strong></td>
<td>water conservation measure</td>
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<tr>
<td><strong>WESCO</strong></td>
<td>water efficiency service company (performance contractor)</td>
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</table>
2.0 Introduction
This measurement and verification (M&V) protocol provides procedures for energy service companies (ESCOs) and water efficiency service companies (WESCOs) to determine water savings as a result of water conservation measures (WCMs) in energy performance contracts associated with converting turfgrass or other water-intensive plantings to water-wise and sustainable landscapes. The water savings are determined by comparing the baseline water use to the water use after the WCM has been implemented. This protocol outlines the basic structure of the M&V plan, and details the procedures to use to determine water savings. It is vital that the customer reviews the M&V plan thoroughly and agrees to the procedures used by the ESCO to collect data and measure water savings.

The procedures presented in this protocol are performance based. In performance contracts, ESCOs and WESCOs are required to measure the amount of water savings directly and do not have to prove the effectiveness of the measure itself. This protocol does not cover other cost streams such as operation and maintenance or energy costs.

3.0 Measure Description
This protocol specifies M&V requirements for WCMs associated with removing existing high-water-consuming turfgrass or other water-intensive plantings. The WCMs that are covered by this M&V protocol include, but are not limited to, the following.

Water-Wise/Sustainable Landscape Conversion
This WCM is the conversion of water-intensive turfgrass and other water-intensive plantings and practices with water-wise and sustainable landscapes that are well-adapted to the local climate and thrive while using water efficiently. It is common for the landscape to have a combination of low-density planting and permeable hardscape (such as rocks or mulch) that reduces the amount of area covered, thereby decreasing the supplemental irrigation requirements.

Synthetic Turf Conversion
This WCM is the conversion of water-intensive turfgrass or other water-intensive plantings with synthetic turf, and commonly is installed on athletic fields. It should be noted that synthetic turf might have some water requirements for cleaning and cooling the surface.

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1 The California Water Efficiency Partnership defines sustainable landscapes as landscapes that focus on three central practices: fostering living soils, conserving water and stretching potable water supplies, and selecting and properly installing appropriate plant and landscape materials.

4.0 Measurement and Verification Plan Elements
The ESCO and WESCO in a performance contract are required to develop a plan that specifies how the M&V will be performed. This section provides the basic structure of the M&V plan.

4.1 Measurement and Verification Method
The International Performance Measurement and Verification Protocol\(^3\) (IPMVP) has four options (A, B, C, and D) that can be used to verify the savings of measures.

For turf conversion projects, the recommended IPMVP option to verify water savings is Option B, “Retrofit Isolation.” The objective of Option B is to verify performance by measuring the system usage, which increases the accuracy of the verified savings. The retrofit isolation method uses real-time field measurements of the irrigation system to verify the savings, whereby short-term or continuous measurements are taken throughout the study period. The flow of each irrigation hydrozone is the key parameter that is required to be measured using Option B.

IPMVP’s Option A, “Partially Measured Retrofit Isolation,” allows some stipulated savings. Option A could be an appropriate method if the WCM requires short-term water use, such as cleaning or cooling, where runtime and flow rate of these activities could be stipulated. For WCMs that have metered water use post-installation, however, Option B is the best method to accurately monitor water use. Option C (“Whole Building”) and Option D (“Calibrated Simulation”) are not appropriate M&V methods for turf-conversion projects because they assess usage at the building level rather than the system level.

This section provides information on the main elements of data collection that should be included in the M&V plan when using the Option B M&V methods.

4.2 Measure Description and Measurement Boundary
The M&V plan should describe the specific water conservation measure. Additionally, the plan should clearly define the measurement boundary. The measurement boundary defines the specific landscaped areas that will be impacted by the WCM and monitored for water savings.

4.3 Baseline and Post-Installation Condition
The M&V plan should provide a detailed description of the landscape conditions, which includes information related to the irrigation audit, irrigation schedule, and the condition of the landscape.

4.3.1 Baseline Condition
The plan should include information relevant to the baseline conditions that describes the state of the existing landscape and irrigation system. The plan also should detail the irrigation schedule, including the type of controller and specific changes made to the irrigation schedule during the baseline year that impact the baseline water use. The description of the baseline condition of the landscape can include,

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among other things, the landscape slope, soil type, significant drainage issues, and current planting type and condition (from aesthetic/visual quality to general plant health).

4.3.2 Post-Installation Condition

Similarly, the M&V plan should specify the condition of the landscapes and irrigation systems that will be installed as part of the WCM that will be achieved through the study period per the commissioning plan (see section 6.0).

The M&V plan should include the following information on the WCM.

- **Plant species**
  The plan should include a full list of plants that will be installed and should state whether these plants are native or are adaptive vegetation that is drought tolerant for the specific location.

- **Plant establishment period**
  The time it takes for plants’ roots to become established in the soil should be specified. The M&V plan also should provide an estimate of the amount of water that will be required during the establishment period. It is common for native and low-water-using landscape to have an establishment period whereby supplemental irrigation can be greater than the normally required water needs, which might decrease water savings during the establishment period. Upon agreement between the ESCO or WESCO and the customer, the water use during the establishment period can be excluded from the guaranteed water savings for up to two years of the study period. **However, the water consumption during the establishment period should be quantified and reported so that the customer understands the water-use implications.**

- **Soil type and preparation**
  Information on the type of soil and preparation that will be implemented as part of the measure should be detailed. Soil quality and texture can have a great impact on plant health and water use.

- **Irrigation requirements and systems**
  o The supplemental irrigation requirement for each hydrozone should be documented in the plan. The water requirements and schedules during the establishment period and post-establishment period should be specified.

  o The plan should document how the landscape will be irrigated (if required) during the establishment and post-establishment period. If an irrigation system is part of the WCM, then the plan should specify the type of irrigation systems that will be installed, including specific information on system components, distribution uniformity, and irrigation controls.
• **Landscape area**
  o The total area of the landscape that is being converted should be documented, and typically is expressed in square feet. The area should include both vegetation and hardscape.
  o The area of specific plant types identified in Table 1 in ASBE Standard S623\(^6\): cool season turf, warm season turf, annual flowers, woody plants and herbaceous perennials (wet and dry), and desert plants. (This is used in the normalization process, see Section 5.3.)

• **Percent of landscape canopy cover at full maturity**
  o The percent of landscape canopy cover is the sum of plant’s canopy cover (the amount of ground that is shaded by the plant based on the estimated plant diameter at full maturity), divided by the total landscape area. (For example, a landscape with a total area of 10,000 square feet with 8,000 square feet of plant canopy cover at full maturity has an 80% landscape canopy cover.)
  o The percent landscape canopy cover at full maturity is a useful metric to show how much of the landscape will be covered by vegetation. Having a sufficient canopy cover can avoid the creation of a landscape that is mainly hardscape or rock, which can be seen as unattractive and can increase the heat island effect.\(^4\) However, a greater percentage of landscape canopy cover can increase the supplemental irrigation requirement. Therefore, this metric should be carefully evaluated to balance these two issues. It is important that this metric is reviewed and approved by the customer.

  o The Agricultural and Biological Engineers (ASBE) Standard S623, *Determining Landscape Water Demands*, should be used for determining the percent of landscape canopy cover.\(^5\)

• **Adjusted plant factor**
  o The plant factor is the relative amount of water required by a plant as compared to a reference plant (such as alfalfa grass). The adjusted plant factor is used to determine the water requirements of the landscape and takes into account the landscape canopy cover for landscapes that are not densely planted.

  o ASBE Standard S623, *Determining Landscape Water Demands*, should be used for determining the adjusted plant factor.\(^3\)

• **Non-vegetated materials**
  o The type and total area of hardscape materials, such as rock, mulch, or concrete, should be documented in the plan.

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o Maintenance requirements of these materials — such as weeding or cleaning — also should be documented.

- **Synthetic turf**
  o If synthetic turf is part of the WCM, the type of product and total area should be specified.
  
o Maintenance requirements such as cleaning or cooling also should be documented. The plan should include the frequency and duration of the maintenance activities that require water.

### 4.4 Water Use Calculations

The M&V plan should include the procedures used to determine the baseline water use and post-installation water use, which are used to calculate the water savings. The plan also should include a description of how water use will be normalized. Section 5.0 of this protocol provides detailed procedures for the calculation methods. **The procedures should be described in detail and reviewed and approved by the customer.**

### 4.5 Data Categories

The M&V plan should specify the distinct categories of data that will be gathered and the methods used to gather the data that will be used to measure water use. (See Section 5.0 for additional information.) **It is important for the customer to review and approve the type of data that will be used.** The following describes the type of data that can be collected.

- **Continuous measurement using a dedicated meter(s)**
  Volume of water logged by the metering system over the measurement period. (See Section 4.9 for additional information on metering.) Specify the interval at which the volumetric water use will be logged. If multiple meters are in place that measure water use in the measurement boundary, make sure that all meters are included. Data should be gathered at least monthly, which is required in the normalization process (see Section 5.3).

- **Flow rate of hyrdozone**
  Hydrozone flow rate logged by a dedicated or temporary metering system over distinct periods, typically measured in gallons per minute. The plan should include the procedure to isolate the flow rate of the specific hydrozones within the measurement boundary.

- **Irrigation system’s runtime logged over the measurement period**
  The amount of time that the irrigation system operates over the same time frame as the flow rate, measured in minutes (e.g., irrigation control system, manual logs). The runtime should be collected from irrigation controller or operator logs. The total runtime should be the sum of the total daily runtime over the measurement period for each hydrozone.
• **Short-term post-installation water activities flow rate and runtime**
  
  For short-term water activities such as irrigation during the plant establishment period or maintenance requirements (e.g., cleaning or cooling of synthetic turf), flow rates and the duration and frequency of these activities should be specified in the plan. (If short-term irrigation is not included in the guaranteed savings, flow rate and runtime still should be included in the M&V plan).

• **Irrigation audit to determine the irrigation precipitation rate (baseline water use only; see Section 5.1 for additional information)**
  - Hydrozone precipitation rate, which is the amount of water distributed to a specific area, typically measured in inches per hour.
  - Landscape area that defines the irrigation coverage of the hydrozone, typically measured in square feet. The plan should specify how the irrigation area is measured (e.g., aerial map, direct measurement).

• **Weather data**
  - Evapotranspiration and precipitation data used to normalize water use. The plan should include the data source and the location of the weather data relative to the site location. *(See Appendix A for local evapotranspiration and precipitation data sources and methods.)*

### 4.6 Study Period

The study period covers the total time frame that water use will be monitored per the contractual arrangement for the baseline and post-installation periods. The study period should follow the established M&V requirements of the State Performance Contracting Program.⁶

The plan should define the baseline study period, which should be a minimum of one full irrigation season, but preferably is an average of multiple irrigation seasons. Using an average of multiple years for the baseline study period is preferable because it helps to dampen anomalies in water use caused by operation changes such as scheduling issues or system maintenance problems.

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The plan also should define the study period for the post-installation water use measurement. For example, in the State of Colorado, ESCOs and WESCOs are required by statute to provide a written cost-savings guarantee for the first three years of the contract period.\(^7\) At the agency’s discretion, the savings guarantee can be extended beyond the legislatively required period. At the end of each performance year, ESCOs and WESCOs are required to submit an annual M&V report to demonstrate that the savings have occurred.

4.7 Measurement Period

The M&V plan should specify the measurement period, which defines the irrigation season. For Colorado, the typical irrigation season is from mid-April through October. The measurement period should start after the defined establishment period if the establishment period is excluded from the guaranteed savings (see Section 4.3.2).

4.8 Measurement Frequency

The measurement frequency is the number of measurements that will be collected over the measurement period to calculate baseline and post-installation water use. (See Section 5.0 for additional information.) Water use should be at least collected monthly.

- **Water use with a dedicated meter**
  Water-use data should be collected from the dedicated meter at least monthly and capture the full measurement period.

- **Hydrozone flow rate**
  Flow rate for each hydrozone in the measurement boundary should be measured at the beginning, midpoint, and end of the measurement period to determine an average flow rate. This ensures that an accurate flow rate is determined. Flow rates can vary due to system issues such as line leaks or broken heads. It therefore is important that system leaks are detected and corrected prior to flow-rate measurement for post-installation water use determination. Additionally, it is recommended that flow-rate data be collected from a dedicated meter rather than from a controller, because a meter records flow rate directly.

- **Irrigation runtime**
  Runtime for each hydrozone should be collected over distinct periods from the irrigation controller or operator logs (e.g., monthly, daily).

- **Precipitation rate**
  Precipitation rate for each hydrozone in the measurement boundary should be measured at least once during the baseline measurement period if an irrigation audit is being used to determine baseline water use.

• **Short-term post-installation water activities flow rate and runtime**
  For short-term water activities such as short-term irrigation during the establishment period and cleaning or cooling, the activity’s flow rate can be measured by a temporary flow meter or be estimated based on specified flow rate of the equipment. If metered, it is recommended that the flow rate be measured several times over the measurement period and averaged. The runtime and frequency of the activity should be logged over the measurement period.

### 4.9 Metering Equipment

The M&V plan should specify the metering equipment that will be used to measure water use, which should be dedicated meters that monitor only the irrigated landscape within the measurement boundary. An existing dedicated meter can be used to determine the baseline water use, which could be customer owned or provided by the water utility.

**It is important that the meter(s) used to determine the water use are calibrated.** Uncalibrated meters can under-record or over-record water use and therefore can underestimate or overestimate the water use. The ESCO and WESCO should provide the method used to calibrate the meters and provide a calibration certificate to the customer. Calibration should follow the established M&V requirements of the State Performance Contracting Program. If there are potential metering inaccuracies, the ESCO and WESCO should follow any established dispute-resolution steps identified in the State Performance Contracting Program relevant to this issue.

For post-installation water use measurement, the M&V plan should provide detailed information on the metering equipment, including the manufacturer, model number, and quantity being installed as part of the measure. The M&V plan also should provide the metering equipment’s installation procedure that includes the length of straight pipe required. The following meter information should be provided in the M&V plan.

- Volumetric resolution (e.g., within 0.1 gallons)
- Accuracy range at specified ranges of flow rates
- Flow range
- Durability of the material to protect against high pressure and corrosion (e.g., plastic versus brass)
- Water-quality requirements (e.g., treated versus untreated water)
- Line size
- Minimum and maximum operating pressure
- Calibration method and frequency to ensure that the post-installation water use is accurately determined
The M&V plan should also provide the type of data-management system that will log water use. The following data-management options also should be considered when selecting an appropriate metering system.

- Data-logging capability that allows for collection of volumetric water use over distinct interval periods (such as 15-minute or 1-hour intervals)
- Web-enabled interface with secure data-storage options
- Automated software updates that patch programming issues
- Capability to interface with other building-automation systems
- Customizable data forms and trending options that allow for short- and long-term graphing of data to evaluate operational issues

5.0 Water Savings Calculations
This section provides the procedures that are used to calculate water savings. The general water savings equation is:

\[
\text{Water Use Savings} = (\text{Baseline Water Use} - \text{Post Installation Water Use}) \pm \text{Adjustments}
\]

Where:
- \( \text{Baseline Water Use} \) = Irrigation water use of the existing system prior to WCM implementation
- \( \text{Post-Installation Water Use} \) = Irrigation water use after implementation of WCM
- \( \text{Adjustments} \) = Factor applied to normalize water use when appropriate

5.1 Baseline Water Use
This section describes methods to determine the baseline water use and the required normalization of the baseline.

5.1.1 Baseline Water Use Determination
The following options can be used to estimate baseline water use, and are listed in order of accuracy.

1. Continuous measurement using a dedicated meter(s). If the existing irrigation system has a flow meter that monitors water use for the measurement boundary, metered data should be collected to determine the baseline water use (see Section 4.5).

**Preferable:** Continuous measurement using a dedicated meter(s)

**Acceptable:** Flow rate determination; Irrigation audit to determine system precipitation rate
This is the preferable method because it most accurately measures water over the measurement period. If metered data is not available for the baseline, then the other options listed below can be used to supplement missing periods.

2. **Flow-rate determination.** If a dedicated meter is not installed on the existing system or does not record volumetric data, flow rates for each hydrozone can be determined using a temporary meter or other procedure that is agreed upon in the M&V plan. The flow rate for each hydrozone is multiplied by the hydrozone’s runtime to determine the volume of water used for each hydrozone. The total baseline irrigation water use is the sum of each hydrozone’s water use, represented by:

\[
\sum_{Z=1}^{n} (FR_Z \times RT_Z)
\]

Where:

- \(FR_Z\) = The hydrozone’s flow rate, measured in gallons per minute
- \(RT_Z\) = The runtime of the hydrozone irrigation system during the baseline, measured in minutes
- \(n\) = The total number of hydrozones

When calculating the water consumption using the flow-rate method, it is important to document the following items in the M&V plan.

- Designate the measurement frequency for hydrozone flow rate (see Section 4.8)
- Describe how the average hydrozone flow rate was determined
- Describe how the irrigation runtime was collected over the baseline

3. **Irrigation audit to determine system precipitation rate.** If metering the baseline water use or using flow rates to calculate the baseline is not an option, the third most accurate approach is to perform an irrigation audit. An irrigation audit measures the precipitation rate of each irrigation hydrozone by capturing and measuring the amount of water distributed by the irrigation system, typically measured in inches per hour. The irrigation audit should follow the protocol set in the Irrigation Association’s *Recommended Audit Guidelines* or American Society of Agricultural and Biological Engineers Standard S626 *Landscape Irrigation System Uniformity and Application Rate Testing*. The precipitation rate for each hydrozone is applied to the hydrozone’s run-time and landscape area that the hydrozone covers. The total baseline irrigation water use is the sum of the hydrozone’s water use, represented by:

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\[
\sum_{z=1}^{n} (PR_z \times A_z \times RT_z \times 0.0104)
\]

Where:

\(PR_z\) = The hydrozone’s precipitation rate, measured in inches per hour

\(A_z\) = The hydrozone’s irrigation area, measured in square feet

\(RT_z\) = The runtime of the irrigation system during the baseline, measured in minutes

0.0104 = A conversion factor that converts precipitation rate and hydrozone square footage to gallons

\(n\) = The total number of hydrozones

5.1.2 Baseline Normalization

If the existing irrigation is scheduled with a conventional system that irrigates based on a set “clock” schedule where adjustments are not made, then the baseline water use might not require normalization. The baseline water use, however, should be normalized (see Section 5.3 for the normalizing procedure) under the following circumstances.

- The existing irrigation controller is a weather-based or soil-moisture-based controller that uses live data to adjust the irrigation schedule based on actual conditions.
- There are existing weather sensors such as rain or wind gauges that use live data to adjust the irrigation schedule based on actual conditions.
- The irrigation schedule is routinely monitored and adjusted by grounds-maintenance staff, which is documented with metered interval data that shows fluctuations in water use throughout the irrigation season indicating schedule changes.

5.2 Post-Installation Water Use Determination

This section provides the procedures to determine post-installation water use for two scenarios:

- Projects that have permanent irrigation systems and require long-term supplemental irrigation; and
- Projects that do not have permanent irrigation systems and only require short-term supplemental irrigation during the plant-establishment period.

**Preferable:** Continuous measurement using dedicated meter

**Acceptable:** Flow-rate determination
5.2.1 Permanent Irrigation System with Long-Term Supplemental Irrigation

For projects that have permanent irrigation systems and require long-term supplemental irrigation, a meter is required to measure the post-installation water use over the study period. The two options for determining the post-installation water use are described below, listed in order of accuracy.

1. Continuous measurement using dedicated meter(s). In-line meter(s) should be connected to a centralized control system or a data logger to continuously record water use-data over the study period within the measurement boundary. This is the preferable method because it most accurately measures water over the measurement period.

2. Flow-rate determination. If the dedicated meter(s) cannot accurately determine the water use of the measurement boundary, then flow rates of the hydrozones, logged by a dedicated or temporary metering system within the measurement boundary, can be used to estimate water use. (See Section 4.8 for additional information.) The flow rate for each hydrozone is multiplied by the hydrozone runtime to determine the volume of water used for each hydrozone. The total post-installation irrigation water use is the sum of hydrozone’s water use, represented by:

\[
\sum_{Z=1}^{n} (FR_Z \times RT_Z)
\]

Where:

\(FR_Z\) = The hydrozone’s flow rate, measured in gallons per minute

\(RT_Z\) = The runtime of the hydrozone irrigation system over the study period, measured in minutes

\(n\) = The total number of hydrozones

When calculating the water consumption using the spot-measurement method, it is important to document the following items in the M&V plan.

- Designate measurement frequency for hydrozone flow rate (see Section 4.8)
- Describe how the average hydrozone flow rate was determined
- Describe how the irrigation runtime was collected over the measurement period

5.2.2 Short-Term Water Activities

For projects that do not have permanent irrigation systems and only require short-term irrigation (e.g., hand-watered) during the establishment period or other water-use activities (e.g., cleaning or cooling), water use can be measured using the following method. Note that if the establishment period is excluded from the guaranteed water savings then the water use should be quantified using this method, but the water use does not need to be included in the post-installation water use (see Section 4.3.2).

- Flow-rate determination. Water use of short-term activities can be determined using the flow rates, runtime, and frequency of the activities. The flow rate of the activity should be logged by a
dedicated or temporary metering system or can be estimated based on specified flow rate of the equipment. The flow rate for each activity is multiplied by the activity’s runtime to determine the volume of water used for each hydrozone. The total post-installation irrigation water use is the sum of water-use activities, represented by:

\[
\sum_{A=1}^{n} (FR_A \times RT_A)
\]

Where:

\( FZ_A \) = The flow rate of the activity, measured in gallons per minute  
\( RT_A \) = The runtime of the system over the measurement period, measured in minutes  
\( n \) = The total number of activities

When calculating the water consumption using the spot-measurement method, it is important to document the following items in the M&V plan.

- Designate measurement frequency for flow rate (see Section 4.8)
- Describe how the average flow rate was determined
- Describe how the activity runtime was collected over the measurement period

5.2.3 Post-Installation Normalization

Post-installation water use will be normalized only if the landscape is irrigated with a weather-based control system or weather-sensing technology that adjusts the irrigation schedule for weather changes. See Section 5.3 for detailed normalization procedures.

5.3 Data Normalization

As described in Sections 5.1.2 and 5.2.3, irrigation water use should be normalized if the irrigation schedule is altered for weather changes. For example, if a drought occurs during the measurement period, the landscape might need more water to survive because of reduced rainfall. Conversely, weather can be abnormally wet when more precipitation is received than normal, thus decreasing irrigation demand. In these cases, the water use should be normalized to be commensurate with water used during a typical irrigation season.

The normalization method accounts for variations in the weather and adjusts water use to historical average weather patterns, also referred to as “climate normal.” Climate normal weather data is considered average weather conditions for a given location, as is defined by the National Oceanic and Atmospheric Administration (NOAA) National Climate Data Center as the “latest three-decade averages of climatological variables.”\(^{10}\)

---

The historical average (climate normal) evapotranspiration and effective precipitation can provide an estimate of the typical irrigation requirements of a landscape and thereby can be used to normalize water use. Evapotranspiration is the combination of loss of water due to evaporation from soil and plant surfaces and the amount of water transpired by the plant and is typically measured in inches over a given timeframe (e.g., inches per week). Reference evapotranspiration (ET₀) is the loss of water from a defined vegetation (e.g., alfalfa grass), which serves as an evaporative index by which evapotranspiration can be predicted for a range of vegetation and surface conditions. The evapotranspiration of the measurement boundary is determined by applying a plant factor to ET₀. The plant factor is the fraction of ET₀ required by the plant type for acceptable appearance. For example, cool season turf has a plant factor of 0.8. Additionally, the amount of rainfall that is available to the vegetation in the landscape, known as effective precipitation, must be determined and subtracted from ET₀ to calculate the amount of water that must be replaced. The amount of effective precipitation received over the time frame is subtracted from evapotranspiration requirements to determine the “net ET.”

This section provides the procedures that should be used to normalize irrigation water use. The method for determining water demand is described in the ASBE Standard S623, Determining Landscape Water Demands. This standard was used to develop the normalization methods used below. Follow these steps to normalize the post-installation water use over the measurement period water use. These same procedures can be used to normalize baseline water use if required (see Section 5.1.1). Note that the following procedure specifies normalizing water use over a monthly time frame. Shorter intervals (such as daily) can be performed, however, if it is deemed beneficial.

1. Determine the average (climate normal) monthly ET₀ and precipitation for the location over the current measurement period
   (See Appendix A for average ET₀ and precipitation data sources and calculation methods.)

2. Determine the current monthly ET₀ and precipitation for the location over the current measurement period
   (See Appendix A for approaches to determining current year ET₀ and precipitation.)

3. Determine the weighted average plant factor of the measurement boundary, following these steps:
   o Determine the percentage of area covered by each plant type in the measurement boundary; use plant material types identified in Table 1 in ASBE Standard S623.
   o Determine the plant factor for each of these plant types using Table 1 in ASBE Standard S623, use adjusted plant factors for areas that are not densely planted (see Section 4.3.2).

---

For each plant type, multiply the plant factor by the percent area and sum these values, which provides the weighted average plant factor, represented in:

\[ \sum_{n=1}^{n} (\text{Plant Factor} \times \text{Percent Area}) \]

4. Determine the evapotranspiration of the measurement boundary for the average (climate normal) and current measurement period by multiplying the weighted average plant factor by the ET\(_0\), represented in:

\[
\text{Monthly Average ET (inches)} = (\text{Weighted Average Plant Factor} \times \text{Monthly Average ET}_0)
\]

\[
\text{Monthly Measurement Period ET (inches)} = (\text{Weighted Average Plant Factor} \times \text{Monthly Measurement Period ET}_0)
\]

5. Determine the effective precipitation for the average and current monthly precipitation data over the measurement period. Effective precipitation is considered the amount of rainfall that is stored in the soil and available to the plant’s root zone. Effective precipitation can be obtained from the U.S. Department of Agriculture Soil Conservation Service Part 623 National Engineering Handbook, Chapter 2: Irrigation Water Requirements Table 2-43. This table provides the average monthly effective precipitation, knowing the mean monthly precipitation and average ET\(_0\). This handbook also offers a more detailed method to determining effective precipitation that includes other important parameters, such as soil type. This more detailed approach can be used if deemed necessary.

6. Calculate the historical average (climate normal) monthly net evapotranspiration by subtracting local monthly historical average effective precipitation (climate normal) from monthly average evapotranspiration to determine the monthly net evapotranspiration, represented in this formula:

\[
\text{Monthly Average Net ET (inches) = (Monthly Average ET} - \text{Monthly Average Effective Precipitation)}
\]

---


7. Calculate the current measurement period monthly net ET by subtracting local monthly current effective precipitation from monthly evapotranspiration during the measurement period to determine the monthly net evapotranspiration, represented in:

\[ \text{Monthly Measurement Period Net ET (inches)} = (\text{Monthly Measurement Period ET} - \text{Monthly Measurement Period Effective Precipitation}) \]

8. Determine the monthly ratio of monthly average net evapotranspiration to the current monthly measurement period net evapotranspiration, represented by:

\[ \text{Monthly Net ET Ratio} = (\text{Monthly Average Net ET} ÷ \text{Monthly Measurement Period Net ET}) \]

9. Gather the post-installation water use for each month from metered data collected during the study period.

10. Normalize each month’s water use by multiplying the monthly post-installation water use by monthly net ET ratio. Then sum all of the monthly values to determine the total post-installation water use, represented in:

\[ \sum_{n=1}^{n} (\text{Monthly Post-Installation Water Use} × \text{Monthly Net ET Ratio}) \]

Table 1 below provides an example of this normalization method. This example depicts a water-smart landscape in Aurora, Colorado. The post-installation water use was 53,445 gallons measured by the metering system. The effective precipitation was determined to be 50%. The weighted average plant factor was determined to be 0.4. Abnormally hot and dry conditions were experienced during the irrigation season, whereby the total net evapotranspiration over the measurement period was 18.3 inches, compared to the historical average of 14.1 inches, giving a net ET ratio of 77%. Applying this value, the normalized post-installation water use is 75,118 gallons.
Table 1. Sample Normalization of Post-Installation Water Use in Aurora, Colorado

<table>
<thead>
<tr>
<th></th>
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<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Apr</td>
<td>4.86</td>
<td>1.44</td>
<td>1.36</td>
<td>5.84</td>
<td>1.33</td>
<td>1.84</td>
<td>0.74</td>
<td>5,306</td>
<td>4,451</td>
</tr>
<tr>
<td>May</td>
<td>6.08</td>
<td>2.40</td>
<td>1.41</td>
<td>7.30</td>
<td>2.21</td>
<td>2.03</td>
<td>0.70</td>
<td>5,712</td>
<td>8,829</td>
</tr>
<tr>
<td>June</td>
<td>7.76</td>
<td>1.37</td>
<td>2.64</td>
<td>9.31</td>
<td>1.26</td>
<td>3.36</td>
<td>0.79</td>
<td>9,906</td>
<td>15,777</td>
</tr>
<tr>
<td>July</td>
<td>8.45</td>
<td>1.88</td>
<td>2.68</td>
<td>10.14</td>
<td>1.73</td>
<td>3.48</td>
<td>0.77</td>
<td>10,184</td>
<td>16,154</td>
</tr>
<tr>
<td>Aug</td>
<td>7.52</td>
<td>1.36</td>
<td>2.54</td>
<td>9.03</td>
<td>1.25</td>
<td>3.24</td>
<td>0.78</td>
<td>9,552</td>
<td>15,207</td>
</tr>
<tr>
<td>Sept</td>
<td>5.73</td>
<td>0.88</td>
<td>2.02</td>
<td>6.88</td>
<td>0.81</td>
<td>2.54</td>
<td>0.79</td>
<td>7,516</td>
<td>11,991</td>
</tr>
<tr>
<td>Oct</td>
<td>4.05</td>
<td>0.65</td>
<td>1.41</td>
<td>4.86</td>
<td>0.60</td>
<td>1.78</td>
<td>0.79</td>
<td>5,268</td>
<td>2,709</td>
</tr>
<tr>
<td>Total</td>
<td>44.46</td>
<td>9.98</td>
<td>14.06</td>
<td>53.36</td>
<td>9.19</td>
<td>18.27</td>
<td>0.77</td>
<td>53,445</td>
<td>75,118</td>
</tr>
</tbody>
</table>

5.4 Other Considerations

The M&V plan should state any potential issue that could significantly impact water use. If there are issues that significantly impact water use, then the baseline water use might need to be adjusted to account for the increased water use. All ESCOs and WESCOs should follow the established dispute-resolution steps identified in the State Performance Contracting Program, which should be reviewed and agreed upon between the ESCO or WESCO and the customer. Such issues could include:

- Changes to irrigation control settings, such as local grounds maintenance crews overriding pre-programmed controllers;
- Changes in landscape area or planting type at any time during the study period, which could change the irrigation requirements;
- Undetected leaks that are not repaired quickly;
- Extreme weather events that could significantly impact water requirements or landscape condition, such as flooding;
- Grounds-maintenance issues such as disease of landscape that requires extra watering not anticipated in the savings estimate;
- Drought management and other types of watering restrictions imposed by the water utility, or local or state government entities that could reduce water use and change the appearance of the landscape; and
- Deficit watering during the baseline period, which is a reduction in water use compared to the required water needs of the landscape — this could reduce the overall potential water savings of the WCM.
The annual M&V report should provide a detailed description of any significant issue that was experienced, the subsequent impact on water use, and adjustments made to the baseline estimate because of the issues.

6.0 Commissioning Protocol

Commissioning is an important step to ensure that the WCM will achieve the guaranteed savings. Commissioning is the process whereby the landscape conversion has been verified to comply with the approved plan and visually inspected. Additionally, commissioning verifies that the correct irrigation schedule has been implemented for post-installation landscape needs (if applicable), and that the manager of the irrigation system has been trained to properly operate it.

Commissioning ensures that landscape has been planted and the irrigation-system components are functioning optimally per the measure’s design, and checks system performance and operational issues such as misaligned heads or leaks. A commissioning plan should be established that outlines the specific steps to be performed. For WCMs that include the installation of an irrigation system, the commissioning plan should follow the Irrigation Association’s “Irrigation System Inspection and Commissioning Guidelines,” found in the Landscape Irrigation Best Management Practices. Critical components of the commissioning plan include the following.

- **Qualified inspector.** A commissioning agent should have the training and competencies to perform the required steps. Examples of qualifications include the Irrigation Association certifications such as Certified Landscape Irrigation Auditor, Certified Landscape Manager, and Certified Irrigation Designer, and those of the Qualified Water Efficient Landscaper Program.

- **Equipment.** The plan should detail the type of equipment necessary to perform the commissioning steps.

- **Inspection frequency.** The plan should provide the time frame of the commissioning inspection, which should be done during and after construction. It might be necessary to recommission the system within the study period to ensure that the system is operating optimally.

- **Training.** The plan also should include the training that is required to maintain the landscape and operate the new equipment including training personnel on controller programming.


• **Inspections and tests.** The plan should specify the types of inspections and tests that will be performed, which can include, but are not limited to the following.

  o **Landscape condition assessment.** Conduct an evaluation that determines the condition of the landscape plantings, including (see Section 4.3.2):
    ▪ Plant species planted in landscape,
    ▪ Total landscape area,
    ▪ Landscape canopy cover (as a percent of the total landscape),
    ▪ Plant health and visual quality, and
    ▪ Plant establishment timeline.

  o **Controller irrigation schedule.** If applicable, ensure that the controller has been properly programmed to meet the specific requirements of the landscape, which should include among other things, accounting for plant types, landscape slope, and exposure.

  o **Irrigation audit.** Perform an irrigation audit to check the performance of the irrigation system to determine:
    ▪ Precipitation rate,
    ▪ Distribution uniformity,
    ▪ Sensor performance, and
    ▪ Sprinkler type and head type.

  o **System tests.** Conduct tests to ensure that the system meets the specifications of the design, including:
    ▪ Flow rate tests,
    ▪ Pressure tests (both high and low),
    ▪ Leak tests,
    ▪ Valve operation,
    ▪ Verification that equipment matches design plans,
    ▪ Proper head spacing, and
    ▪ Backflow prevention.

• **Minimum performance requirements.** The commissioning plan should specify the minimum requirements of the inspection and tests to meet the expected performance of system.

After the commissioning has been performed, the contractor should provide a report that outlines the findings. It is recommended that the customer (or consultants) witness commissioning activities, review the commissioning report, provide comments to the ESCO or WESCO, and have comments resolved to the customer’s satisfaction prior to approving the WCM. The report should include the results of all tests performed, state whether the system is functioning per the design, and list necessary corrections.
Appendix A. Local Weather Data Sources and Evapotranspiration Calculation Methods

Precipitation and reference evapotranspiration (ET₀) data is needed to normalize water use to a typical year, as described in Section 5.3. Precipitation data is relatively easy to locate but evapotranspiration data can be more difficult to access. Evapotranspiration is the combination of loss of water due to evaporation from soil and plant surfaces, and the amount of water transpired by the plant, which is typically a calculated value.

The preferable method for determining ET₀ is the Penman-Monteith equation using climate normal weather data because it is the most accurate process. Climate normal data is considered average weather conditions over the latest three-decade period. Alternate acceptable methods for determining ET₀ are the Hargreaves equation with climate normal weather data or weather data obtained in the International Water Management Institute (IWMI) database, as described below.

A.1 Evapotranspiration Calculation Methods

Two common methods to calculate ET₀ are the Penman-Monteith and the Hargreaves equations. The Penman-Monteith equation uses daily mean temperature, wind speed, relative humidity, and solar radiation to determine ET₀. The Hargreaves equation is a simplified method to estimate ET₀ that only requires solar radiation and minimum and maximum temperatures over a distinct time frame (e.g., daily, weekly, monthly).

For the purposes of normalizing water use, ET₀ can be determined using either method. Generally, the Penman-Monteith method is considered more accurate because it uses multiple metrological factors to calculate to the total water losses from the reference plant.¹⁷ The simplified Hargreaves method, however, can be used to approximate ET₀ and is appropriate to use when there is limited metrological data.¹⁸

If ET₀ is calculated using either of these the equations, then the methods described in the following reference documents should be used (in order of preferred method).

1. Penman-Monteith equation: Chapter 4 “Determination of ET₀” in the Crop Evapotranspiration — Guidelines for Computing Crop Water Requirements, produced by the


**Climate Normal Data**
To determine the climate normal net $\text{ET}_0$, climate normal data for $\text{ET}_0$ and precipitation must be collected monthly over the measurement period. This data is accessible at the National Oceanic and Atmospheric Administration (NOAA’s) 1981–2010 Climate Normals webpage: https://www.ncdc.noaa.gov/oa/climate/normals/usnormals.html.

**A.2 International Water Management Institute Data**
The IWMI database provides an alternate means for gathering average $\text{ET}_0$ instead of using the calculation methods given above. The IWMI Climate Atlas Web Query (CAWQuer) is a web-based tool that allows users to access historical climate summary data for specified locations, assembled from weather stations worldwide and averaged from 1961 to 1990. The dataset includes average $\text{ET}_0$ and precipitation. Although this period is not officially considered “climate normal” because it does not span the latest three-decade time frame, this dataset is a reasonable approximation of average climate data and can be used in the normalization process described in Section 5.3.

The following sections of this appendix provides a step-by-step process for gathering data from the IWMI web-based tool. Data should be collected only over the measurement period (irrigation season) (see Section 4.7).

**A.2.1 IWMI Web-Based Tool Inputs**
Below is the step-by-step process for inputting information into the IWMI web-based tool:

2. Register (if a new user) or login if you are an existing user (see Figure A.2.1.a. IWMI Login Page)
4. Enter site name(s). See Figure A.2.1.b. for an example of IWMI data entry for user-specified location information and climate variables available for download.

5. Enter the site’s latitude in degrees, minutes, seconds, and indicate whether north or south (see Section A.1.3 below for instructions on how to acquire site-location latitude).

6. Enter site’s longitude in degrees, minutes, seconds, and whether east or west (see Section A.1.3 for instructions on how to acquire site location latitude).

7. Climate variables that should be checked are P50 (mm/m) and Penman ET₀ (mm/d) for normalization.

8. Click the Submit button.

Figure A.2.1.b. IWMI User-Specified Location and Climate Variables
A.2.2  IWMI Web-Based Tool Outputs

Figure A.2.2. Example of IWMI Climate Variable Outputs Needed for Normalization

The following covers the IWMI web-based tool outputs needed for normalization as discussed in Section 5.3.

Figure A.2.2 provides an example of the climate variable outputs of the IWMI web-based tool.

a. P50 is the 30-year historical amount of rainfall in millimeters for the month.

b. Penman ET₀ is the 30-year historical reference evapotranspiration in millimeters per day. To determine monthly ET₀, this data is required to be converted to monthly values by multiplying the number of days in the month by the daily ET₀ value.

A.2.3  Latitude and Longitude

Below is a step-by-step process for obtaining latitude and longitude for a user-specified location, which is needed for the IWMI web-based tool covered in Section A.2.1.

1. Any online latitude/longitude converter can be used (e.g., http://stevemorse.org/jcal/latlon.php).

2. Latitude and longitude format must be in degrees, minutes, seconds. Also, note north, south, west, or east.
   a. Colorado: Latitude = North; Longitude = West

3. See Figure A.2.3 for an example of an online latitude/longitude converter with the input and resulting output.
A.3 Current Weather-Data Sources
As part of the normalization process, ET₀ data for the current study period must be identified. One possible data source is the Colorado Agricultural Meteorological Network’s CoAgMet Crop ET₀ webpage: http://ccc.atmos.colostate.edu/cgi-bin/extended_etr_form.pl. This website provides monthly ET₀ data for multiple weather stations across Colorado.

Other possible data sources are:
- Denver Water (provides a daily weather report including 24-hour total evapotranspiration in inches and historical monthly weather data for 2016 and 2017) — http://www.denverwater.org/Conservation/WeatherReporting/WeatherData/

For current precipitation data, a reliable source is NOAA’s National Centers for Environmental Information website: https://www.ncdc.noaa.gov/cdo-web/.